

FACE Recruitment Drive for BE/BTech and MBA Candidates

Date: Wednesday, 18th March 2015

Venue: IPSR Solutions Ltd, Merchants Association Bldg; ML Road, Near KSRTC Bus Stand, Kottayam

Time: 10:00 AM

Designation: Business Development Manager

Qualification: MBA/B Tech/BE Graduate with a strong flair for Marketing 2013, 2014 & 2015 Batches

Minimum 60% score across HSC, SSC, Graduation and Post-Graduation

Job Requirements:

Good verbal and written communication skills

Enjoys travelling, meeting people, selling concepts and closing deals

Candidate should be willing to travel on their own conveyance (4 wheeler) and should procure one, if they don't own, before they join

Strong interpersonal skills

Focus on execution, adherence to deadlines and ensuring compliance

Job Description:

Work with the Business Head, and handle business in the assigned region

Develop and understanding of the FACE engagement model and solicit tie-ups with Colleges and Corporates for meeting their training requirements

Develop collateral in MS Word or PowerPoint for pitching to potential partners

Engage in Business intelligence and competitor mapping to understand the businesses of competitors and design training modules / BD Strategies to clearly differentiate FACE offerings

Overall be a champion of the FACE brand

They would be absorbed as an intern (probation period) and on successful completion of the probation he/she would be given full time responsibilities with a CTC of INR 5,00,000 per annum (3L fixed + up to 2L performance based incentive)

Work Location: Base Location - Kerala; with extensive travel to interior parts of the state. The candidate should be willing to move to other regions/states as per the company direction/policy

Salary: INR 5,00,000 per annum (3 Lakh fixed + up to 2 Lakh performance based incentive)

Other Benefits Mobile and internet allowance

Travel/Fuel allowance

Accommodation and food allowance

Interested Candidates Apply online at www.ipsrjobs.com to attend the drive

NO REGISTRATION FEE